

## PROPOSER'S QUESTIONNAIRE

Completion of this Proposer's Questionnaire is necessary to provide County staff with sufficient information about the Proposer to make a considered recommendation to the County's Board of Supervisors. A Questionnaire must be provided for each individual, or other legal entity, owning 25% or more of the company. Statements must be complete and accurate. Omission, inaccuracy, or misstatement shall be cause for rejection.

1. Name and telephone number of person filling out, or responsible for, the information contained in this questionnaire.

Name: \_\_\_\_\_

Telephone: ( ) FAX: ( )

2. Legal name of company exactly as it will appear on the Lease: \_\_\_\_\_

3. Full name of officers(s), director(s) and/or manager(s) who will be signing the lease with the County or who will be responsible for performance under the terms of the lease: \_\_\_\_\_

4. For each person named, provide the following information: Business Address:\_\_\_\_\_

Business Phone: ( ) FAX: ( )

Present position or title: \_\_\_\_\_

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## ORGANIZATION STATEMENT

1. Type of company:      Corporation (Circle one)  
                                 Partnership  
                                 Limited Liability company  
                                 Sole Proprietorship
2. When was the company legally formed: \_\_\_\_\_
3. Where was the company legally formed: \_\_\_\_\_
4. Is the company authorized to do business in California: \_\_\_\_\_  
If so, as of what date: \_\_\_\_\_
5. The company is held:              Publicly ( )              Privately ( )
6. If publicly held, how and where is the stock traded? \_\_\_\_\_  
\_\_\_\_\_
7. Furnish the name, title, address, and all individuals owning 25% or more interest in the company: \_\_\_\_\_  
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List four persons or firms with whom the Proposer has conducted business transactions during the past three years. At least two of the references named are to have knowledge of the Proposer's debt payment history. At least one reference must be a bank or lending institution with whom the Proposer is presently conducting business.

**REFERENCE NO. 1**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Firm: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

Nature and magnitude of purchase, sale, loan, business association, etc.:

**REFERENCE NO. 2**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Firm: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

Nature and magnitude of purchase, sale, loan, business association, etc.:

**REFERENCE NO. 3**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Firm: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Nature and magnitude of purchase, sale, loan, business association, etc.:

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\_\_\_\_\_

**REFERENCE NO. 4**

Name: \_\_\_\_\_ Telephone: \_\_\_\_\_

Firm: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Nature and magnitude of purchase, sale, loan, business association, etc.:

\_\_\_\_\_

\_\_\_\_\_

**FINANCIAL DATA**

**FINANCIAL STATEMENT**

Attach a complete report, prepared in accordance with good accounting practice, reflecting the Proposer's current financial condition. The report must include a balance sheet and income statement for the most recently available accounting period. The Proposer must be prepared to substantiate all information shown.

**PROPOSED METHOD OF FINANCING DEVELOPMENT**

Development at Fallbrook Airpark, to which this proposal relates, shall be financed in the following manner:

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**PROPOSED METHOD OF OPERATION (DESCRIBE)**

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## EXPERIENCE STATEMENT

Enumerate in detail the duration and extent of the Proposer's business experience with special emphasis upon experience with business of the type to which this proposal relates. Also enumerate in detail the pertinent experience of the persons who will be directly involved in development and management of the business to which this proposal relates.

[illegible]

## OTHER INFORMATION

Please provide any other information which the Proposer feels will be helpful in evaluating the Proposer's ability to successfully develop and operate facilities at Fallbrook Airpark

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.

The Proposer acknowledges and agrees that the County has the right to make any inquiry or investigation it deems appropriate to substantiate or supplement information contained in this Questionnaire, and authorizes the release to County of any and all information sought in such inquiry or investigation.

Date: \_\_\_\_\_

Signed: \_\_\_\_\_

Title: \_\_\_\_\_